



Company: Hamon B.GRIMM Co.,Ltd.

Position: Technical Sale Engineer / Service Sale Engineer

ROLES AND RESPONSIBILITIES

- Be responsible for drafting project proposals.
- Coordinate with Energy Performance Contract (EPC) and clients to new project purpose.
- Draft, propose and monitor budgetary and technical specification.
- Be responsible for the whole loop of customer service and spare part requirement.
- Seek and follow up on project information for ongoing projects and future projects within span of 3 years.
- Set up regular visit plan to project owner team/EPC to create more business opportunities.

MINIMUM QUALIFICATIONS

- Bachelor's Degree or higher in field of Mechanical or Civil Engineering
- At least 2 years in sales experience of project sale preferred Power plant project or Petrochemical project.
- Problem solver, decision maker with strong negotiation skill and drive to achieve projects.
- Good command of spoken and written English.
- Computer literacy in drawing, AutoCAD, and Microsoft Project.
- Good Discipline, high responsibility, multitask working and able to work under pressure.
- Adaptive and flexible schedule to achieve company and personal goals.
- Positive attitude with "can do" thinking and team working skill.
- Own a vehicle with a valid driving license.

If you are interested, send us an email with your updated CV at hr@bgrimmgroup.com

